

This document was given to B. O'Brien

On: 11/22/85

Time: 3:40

This document was given to J.N. Zoler

On: 11/22/85

Time: 3:40

-- END OF YEAR SALES --
TO MEET FORECAST

Period	Actual Sales		1985 Remaining Weighted Weeks	Remaining Volume Necessary To Achieve 213.6	
	Day	Year to-date		Total Volume	Avg. Week
11/01	746.4	170,592	8.467	43,008	5079
11/04	1,055.8	171,648	8.203	41,952	5114
11/05	740.0	172,388	8.000	41,212	5152
11/06	666.7	173,055	7.809	40,545	5192
11/07	617.7	173,673	7.654	39,927	5216
11/08	833.5	<u>174,507</u>	<u>7.467</u>	<u>39,093</u>	<u>5235</u>
Week	3,913.7				
11/11	975.4	175,482	7.203	38,118	5292
11/12	780.3	176,262	7.000	37,338	5334
11/13	1,061.5	177,324	6.809	36,276	5328
11/14	1,277.7	178,602	6.654	34,998	5260
11/15	2,300.8	<u>180,903</u>	<u>6.467</u>	<u>32,697</u>	<u>5056</u>
Week	6,395.7				
11/18	509.7	181,413	6.203	32,187	5189
11/19	489.3	181,902	6.000	31,698	5283
11/20	563.1	182,465	5.809	31,135	5360
11/21	446.2	182,911	5.654	30,689	5428
11/22	956.7	<u>183,868</u>	<u>5.467</u>	<u>29,732</u>	<u>5438</u>
Week	2,965.0				
11/25	1,255.7	185,124	5.163	28,476	5515
11/26			4.828		
11/27			4.496		
11/28	HOLIDAY		4.496		
11/29	HOLIDAY		4.496		

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This document was given to J.N. Zoler

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TO MEET FORECAST

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